COMMONWEALTH OF VIRGINIA Department of Information Technology

SOLICITATION, OFFER AND AWARD DATA PROCESSING / TELECOMMICATIONS				FIN:	
1. Contract No:	2. IFB No:	3. Date Issued:	Date Due:	4. APR	5. Approval No:
	2001-004	Mar 28, 2001	May 1, 2001	20	

For Information Call: John Tackley (804) 371-5930

6. ISSUING OFFICE:	7. SHIP TO:
Department of Information Technolgy Acquisition Services Division 110 S. 7th Street, Lobby Floor Richmmond, Va. 23219-9300 ATTN: Bid Section	various addresses,statewide as provided on individual orders

SOLICITATION

8. Sealed bid(s) for furnishing the Products and Services set forth in the schedule, will be returned to the Issuing Office identified in block 6 above. Please provide an original and 0 copies. If hand carried, deliver to the ASD receptionist located on the Lobby Floor of the address listed in Block 6. Bids must be received prior to 2:00 p.m. local time May 1, 2001.

CAUTION - LATE OFFERS: See Paragraph 3 of the Solicitation Instructions

This is an advertised solicitation which consists of (1) the schedule of Products and Services, pages 2 thru 11; (2) the solicitation instructions pages S-1 thru S5 (3) The Contract Terms and Conditions page C-1 thru C-19; and (4) other provisions, representations, certifications or specifications as are attached or incorporated herein by reference.

Offers will be publicly opened at: 2:10 p.m. local time May 1, 2001, in the ASD Conference Room, 110 South 7th Street, Lobby Floor.

All offers are subject to the terms and conditions set forth in the above referenced sections of this solicitation.

Paul H. Dodson, Director
Acquisition Services

Signature

OFFER

In compliance with the terms and conditions set forth in the solicitation, the undersigned agrees, if this offer is accepted within 90 calendar days from the date of receipt of offers, to furnish any or all items awarded at the prices offered in the schedule, delivered to the address in block 7, within the time specified in the schedule.

9. CONTRACTOR:	10: BILL TO:
Company Name: _____ Address: _____ City, State: _____ Signature: _____ Name (Typed): _____ Title: _____ Phone: _____	various addresses as indicated on individual orders

AWARD

11. Accepted as to Item Numbers:	12. Amount:	13. Award Date:

14. Name of Contracting Officer:	15. COMMONWEALTH OF VIRGINIA	PAGES:
Jeff Davis Contracts Manager	By:	1 of 11

FORM 62 Rev. 12/15/2000

TABLE OF CONTENTS

SECTION 1: IFB PROCEDURES 4

1.1 Purpose 4
1.2 Scope 4
1.3 Pre-Bid Conference 5
1.4 Vendor Understanding of Requirements 5
1.5 Identification of Bids 5
1.6 Oral Presentation/Demonstration 5
1.7 Proprietary Information 6
1.8 Bid Format 6
1.9 Bid Pricing Format 7
1.10 ASD Website 7

SECTION 2: MANDATORY REQUIREMENTS 8

2.1 Printer Categories 8
2.2 Bid Pricing (Pricing Schedule) 9
2.3 Product Substitutions 10
2.4 Intention of Working Configuration 10
2.5 Bid Evaluation Period 10
2.6 System Software / Driver Software 11
2.7 Return 11
2.8 eVA Business-to-Government Web Site 11

SECTION 3: SOLICITATION INSTRUCTIONS S1

SECTION 4: MANDATORY CONTRACTUAL TERMS AND CONDITIONS C1

1. SCOPE OF AGREEMENT C1
2. TAXES - FEDERAL, STATE AND LOCAL C1
3. NON-APPROPRIATION C1
4. GOVERNING LAW C1
5. ENTIRE AGREEMENT C1
6. AMENDMENT AND WAIVER C2
7. CERTIFICATIONS C2
8. CONTRACTUAL RECORDS C2
9. EMPLOYMENT DISCRIMINATION C2
10. CONTINGENT FEE WARRANTY C3
11. PRIME CONTRACTOR RESPONSIBILITY C3
12. LIABILITY C3
13. INFRINGEMENT ACTIONS C3
14. ASSIGNMENT C4
15. CONTRACTUAL DISPUTES C4
16. INVOICES C5
17. PROMPT PAYMENT C5
18. PAYMENTS TO SUBCONTRACTORS C5
19. THIRD PARTY BILLING C6
20. BREACH C6
21. TRANSPORTATION AND PACKAGING C6
22. BUY OUTS - THIRD PARTY ACQUISITION OF CONTRACTOR C6
23. COMPLIANCE WITH FEDERAL LOBBYING ACT C7
24. VENDOR'S MANUAL C7
25. INSURANCE C7

26. ANTITRUST C8
27. NON-VISUAL ACCESS TO TECHNOLOGY C8
28. RISK OF LOSS C9
29. AVAILABILITY OF EQUIPMENT C9
30. ORDERS C9
31. AUTHORIZED REPRESENTATIVES C9
32. TITLE TO EQUIPMENT C10
33. EQUIPMENT CONDITION C10
34. OPERATIONAL RESTRICTIONS C10
35. MOST FAVORED CUSTOMER AND PRICE PROTECTION C10
36. TERM C10
37. TYPE CONTRACT C10
38. INSPECTION/LATENT DEFECTS C11
39. DELIVERY C11
40. COMMENCEMENT OF ACCEPTANCE TESTING C11
41. REQUIRED PERFORMANCE LEVEL C11
42. ACCEPTANCE C11
43. RECORDS C12
44. MANUALS C12
45. SUPPLIES C12
46. TERMINATION FOR CONVENIENCE C12
47. TERMINATION OF INDIVIDUAL ORDER C12
48. WARRANTY/MAINTENANCE C12
49. AUTHORIZED USERS' RESPONSIBILITIES DURING WARRANTY/ MAINTENANCE C14
50. EQUIPMENT REPLACEMENT DURING WARRANTY/MAINTENANCE C14
51. CONTRACTOR'S WARRANTY/MAINTENANCE POINT-OF-CONTACT C14
52. LICENSED SOFTWARE/FIRMWARE C14
53. TERM OF LICENSE C15
54. CONTRACTOR'S REPORT OF SALES C15
55. INDUSTRIAL FUNDING ADJUSTMENT C15
56. DRUG FREE WORKPLACE C16
57. QUALIFICATIONS OF BIDDERS C16
58. DEBARMENT STATUS C16
ATTACHMENT "A" C18
ATTACHMENT "B" C19

SECTION 1: IFB PROCEDURES

1.1 Purpose

The purpose of this Invitation for Bids is to establish statewide contracts for the purchase of printers and related equipment/products, supplies and services by Commonwealth entities, hereinafter called Authorized Users[1].

The Department of Information Technology intends to make multiple contract awards in the printer categories listed in Section 2.1. In each category the first award shall be to the responsive and responsible bidder with the lowest evaluated cost and thereafter by evaluated cost rank by responsive and responsible bidder, and according to unique brand families (different from those brand families already determined to receive an award), awarding up to a maximum of three (3) contracts per printer category. It is intended that the individual awards per printer category shall be separate and distinct brand families, in order to offer the Commonwealth the broadest possible choice of printer brands.

Once a bid is selected for award, all printer related equipment/products and supplies,which are also made available from the brand family's original equipment manufacturer (OEM), for the specific printers awarded within that printer category, will also be considered part of the award and resulting contract. Additionally, services to support OEM warranty and post-warranty maintenance, which are offered by the bidder may also be awarded.

Any bidder may submit a bid offer in any single category, some, or all categories.

Contract usage or purchase volume is uncertain. An award does not guarantee any purchase by a Commonwealth of Virginia Authorized User. The resulting contract(s) shall be Indefinite Delivery, Indefinite Quantity type contracts (IDIQ).

1.2 Scope

This document contains the instructions governing the bid offer being submitted and the material and format in which bid offers are to be structured. Also included are mandatory contractual terms and conditions.

The governing documents for this solicitation shall be only the most recently dated Adobe PDF file(s) as issued and published on ASD's website at *http://asd.state.va.us* These PDF files include the IFB 2001-04 solicitation document and spreadsheet file for use in submitting the pricing and other data, as well as any and all appendices, attachments, answers to vendor questions, amendments and other pertinent documents if and as appropriate.

[1] Any state agency, institution of higher education, locality or local school division, political subdivision or other public body as defined in the Code of Virginia, §II.37.

1.3 Pre-Bid Conference

None.

1.4 Vendor Understanding of Requirements

It is the Bidder's responsibility to inquire about and clarify any requirement of this IFB that is not clearly understood by the Bidder. All verbal questions are discouraged. The Commonwealth will not be bound by verbal responses to questions. All inquiries concerning this IFB should be submitted in writing to:

Mr. John Tackley
Department of Information Technology
110 South 7th Street - Lobby Floor
Richmond, Virginia 23219

All written inquiries must be received by the Issuing Office on or before the close of business, April 13, 2001. No further written inquiries will be accepted after that date. E-mail is preferred. Please direct e-mail, with "IFB 2001-04" in the Subject line, to the attention of John Tackley at this e-mail address:

jtackley@dit.state.va.us

(Facsimiles are also acceptable. The ASD fax number is (804) 371-5969.)

1.5 Identification of Bids

The cover page of the solicitation must be returned, bearing the authorized signature of a responsible representative of the bidder, and other requested information, including the Federal Identification Number (FIN). One paper copy of the bid offer, including pricing must be submitted for contractual purposes. Bid offer must also be submitted on CD-ROM discs, and shall be clearly marked on the outside cover of all envelopes, boxes, CD-covers or packages, and also on the individual CD-ROM discs themselves, as follows:

From: Name of Bidder
Street or P.O. Box Number
City, State, Zip Code
Due Date: May 1, 2001 Time: NLT 2:10 p.m. (Local time)
IFB Number 2001-04
(Bid offer, Redacted Bid Offer or Pricing Spreadsheet)

The CD-ROM discs must be individually labeled with their contents. The labeling information should be printed on the CD-ROM media.

1.6 Oral Presentation/Demonstration

An oral presentation and or demonstration by the Bidder may be required. If an oral presentation/demonstration is required to clarify or substantiate any area contained in the bidder's response, the Issuing Office will schedule a time and place for the presentation. The bid offer must be complete in all respects, as oral presentations and demonstrations MAY NOT be scheduled. All costs incurred by a Bidder to provide oral presentations/demonstrations are the responsibility of the Bidder.

1.7 Proprietary Information

Trade secrets or proprietary information submitted by a Bidder or Contractor in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the Bidder, or Contractor must invoke the protections of Code of Virginia, Section II 52D, prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. (Bidders must use the Tools/Track Changes /Highlight Changes feature of MS Word for all Word document files submitted.) THE CLASSIFICATION OF AN ENTIRE BID, TECHNICAL PROPOSAL DOCUMENT, LINE ITEM PRICES AND/OR TOTAL BID PRICES AS PROPRIETARY IS NOT ACCEPTABLE AND MAY RESULT IN REJECTION OF THE BID. IF THE BID IS ACCEPTED, FAILURE TO MARK THE DATA OR OTHER MATERIALS AS STATED WILL RESULT IN THE DATA OR OTHER MATERIALS BEING RELEASED TO VENDORS OR THE PUBLIC AS PROVIDED IN THE VIRGINIA FREEDOM OF INFORMATION ACT.

1.8 Bid Format

Bidders must adhere to the following general instructions in order to bring clarity and order to the bid offer preparation and subsequent evaluation process. The bid offer is to be delivered in several parts, all within a single main response envelope labeled with the Bidder Firm name and the Solicitation number. All parts are to be submitted, both paper/hard copy and separate CD-ROM discs, each clearly and appropriately labeled. The required bid elements are as follows:

1. The first part is the cover sheet of this solicitation document. It must be signed by the Bidder's contractually binding authority, and must be submitted to the issuing Office identified on the face page of the solicitation. The firm's FIN must be entered in the space provided.
2. One complete paper/hard copy, printed from the files submitted on CD-ROM, of both the complete bid offer and the pricing spreadsheet must be submitted in a sealed envelope labeled *"IFB 2001-04 Bid Response – Paper Copy."* The paper/hard copy documents will be used for contractual purposes when making a bid award. All printers, related products/services offered must be listed. Listing must include the *Product Name, Description, Part Number* and *Bid Price*. A complete bid offer listing shall consist of all:
    - 2.1. Printers offered
    - 2.2. Printer related products offered (i.e. paper handling/finishing, supplies, etc.), by printer
    - 2.3. Services offered (Installation, on-site warranty upgrades, maintenance, etc.)
    - 2.4. Bid prices offered (prices must match same offered in the Pricing Spreadsheet)
    - 2.5. URL of OEM's web page(s) (where all products offered can be verified as being available from the OEM and also where published Government pricing can be verified.)
    - 2.6. Pricing Spreadsheet, (see Section 2.2)

All document(s) file(s) must also be submitted in an appropriately labeled sealed envelope, in MS Word format on an appropriately labeled CD-ROM disc, in a Table formatted as follows:

Product Name	Description	Part Number	Bid Price	OEM's URL

3. The Pricing Spreadsheet is to be submitted on a separate, clearly marked CD-ROM disc. The Pricing Spreadsheet must be delivered in accordance with instructions contained in Section 2.2. Be advised, you are required to download a MS Excel spreadsheet file for your required use in submitting this cost information. You must follow the instructions given for downloading and supplying required information and costs by inserting data into the spreadsheet file supplied, at the ASD website (see Section 1.10). This cost information must be submitted in MS Excel format, and only one CD-ROM disc is required.
4. A redacted bid offer, but only if necessary, for identification of proprietary information. The revised bid offer, with proprietary information redacted, is to be submitted on a separate CD-ROM disc. Please refer to the preceding paragraph # 1.7 for instructions. Data that has been removed must be so noted and there must be an explanation for each item removed as proprietary. NOTE: IT IS NOT ACCEPTABLE TO MARK AN ENTIRE DOCUMENT AS PROPRIETARY. IT IS ALSO UNACCEPTABLE TO MARK THE BID PRICING AS PROPRIETARY. Bidders are referred to the Commonwealth of Virginia Vendors' Manual, section 1.9 for clarification.
5. If not the OEM of printer offered, the Bidder must supply a hard copy, written confirmation, signed by a responsible person from the OEM, that states that the bidder is a regular dealer of all OEM products and services offered.

1.9 Bid Pricing Format

Please refer to Section 2.2.1 entitled "**Pricing Schedule**" for detailed instructions.

1.10 ASD Website

The Commonwealth maintains an acquisition website at http://asd.state.va.us. Bidders are requested to check this site prior to submitting bids, in the event the solicitation is amended or extended. Failure to check for amendments does not relieve the Bidder from complying with all terms of any such amendment.

SECTION 2: MANDATORY REQUIREMENTS

2.1 Printer Categories

The Commonwealth is seeking to establish multiple Statewide Master Contracts in several printer categories. The Printer categories are:

A. Braille

B. Dot Matrix

C. Ink Jet /Color
(small format up to 11" x 17")

D. Label

E. Laser/Page – Mono:
(small format up to 11" x 17")
- **E.1. Up to 10 pages per minute (ppm)**
- **E.2. Above 10, up to 20 ppm**
- **E.3. Above 20 ppm, up to 50 ppm**
- **E.4. Above 50 ppm**

F. Laser/Page – Color:
(small format up to 11" x 17")
- **F.1. Up to 6 color ppm**
- **F.2. Above 6 color ppm**

G. Line:
- **G.1. Up to 800 LPM**
- **G.2. Above 800 LPM**

H. Multifunction:
- **H.1. Printer/Copier**
- **H.2. Printer/Copier/Scanner**
- **H.3. Printer/Copier/Scanner/Fax**

I. Plotters/Large Format Ink Jet and Laser
(11' x 17" and above):
- **I.1. Color**
- **I.2. Grayscale**

2.2 Bid Pricing (Pricing Schedule)

2.2.1 PRICING SCHEDULE:

BIDDERS MUST SUBMIT BID PURCHASE PRICING WITHIN THE PROVIDED MS EXCEL FILE, WHICH BEARS THE NAME OF:

"200104.XLS"

THIS FILE MUST BE DOWNLOADED FROM THE ASD WEBSITE LOCATED AT URL:

http://asd.state.va.us/bids/200104.htm

THIS FILE MUST BE USED UNMODIFIED (EXCEPT For Bidder Information and Pricing) FOR SUBMISSION OF ALL BID PRICING ON THE CD-ROM DISC SUBMITTED IN RESPONSE TO THIS SOLICITATION. PRICING not organized in this manner may cause bid to be ruled non-responsive for failing to specifically address these requirements.

The instructions for completing the various printer category worksheets are re-printed here.

**** Supply the requested information above by filling in Column B.***
**** You may bid in ANY ONE, SEVERAL or ALL Printer Categories listed in worksheets A through I.***
**** On subsequent worksheets, A through I, supply pricing and other required information in the appropriate cells.***
**** Manufacturer's specification sheets for each printer offered must be supplied, in a PDF file format, and hyper-linked to the file location on the CD-ROM disc.***
**** The URL for the OEM's published Government (or other) website where the printer's purchase price can be found, must be supplied***
for each printer and model offered, in Column J.
**** Supply data for labeled Columns A through K, (with the exception of Column "F", which is calculated by formula).***
**** Supply Warranty and maintenance information and costs in Columns L thru R.***
**** Supply published supply costs in Column S, per average page.*** **** Assumptions: (Avg. Page/mono = 5% coverage) — (Avg. Page/color = 5% coverage)***

2.2.2 EVALUATION OF COSTS:

Evaluated Cost (EC)for each printer offered will be determined by adding the cost of 5000 pages of supplies cost to each offered printer's purchase price. An **Evaluated Cost Average (ECA)** of all evaluated costs will be calculated for each bidder by printer category.

Ranking of bidders by relative cost and brand family within printer categories will be ordered in escalating **ECA** and by distinct printer brand family, for the purpose of making multiple awards within printer categories.

2.2.3 PRICE CHANGES:

ALL PURCHASE PRICES SHOWN FOR PRINTERS MUST BE NOT-TO-EXCEED PRICES. At no time during this agreement will a Contractor be allowed to exceed the prices offered in the IFB response, except as provided herein. The Master Contract pricing shall therefore be Not-To-Exceed (NTE) pricing.

DIT will use the NTE prices in the following manner. Pricing will be tied to an Index. Printer purchase prices offered for printer configurations must be verifiable at the printer manufacturer's (OEM) web site, from the manufacturer's published government purchase prices for the models/components offered. DIT will use the published pricing to calculate a Printer Cost Ratio (CR)[1]. The web site URL identified for the OEM shall be the Index web site.

The CR will be determined by first calculating a contract dollar amount (CDA) equal to the purchase price offered. The CR is then calculated by dividing the CDA by the manufacturer's current published government purchase price (MPP). (Figures rounded to the nearest whole dollar.)

All subsequent contract item *purchase price* changes will be governed by the CR for the life of the Master Contract. Any new prices charged for product replacements, whether caused by manufacturer price changes, obsolescence, etc. shall maintain the CR established by the original CR calculation described above. (See example CR calculation below.)

[1] **Example CR calculation**:
Printer "X" purchase price offered is $1499.76. Therefore, the CDA= $1499.76.
The manufacturer's published government purchase price, for the same model, is $1349. Therefore, (using all rounded figures), CR = $1500 / $1349 = 1.11. (CR = CDA / MPP).
1.11 shall be the CR, for Printer "X", and shall be maintained for the life of the contract.

2.3 Product Substitutions

The Contractor may substitute or replace products that are of equal or greater value and equivalent or greater specification to existing contract items, as necessary, when the change is required due to the OEM's printer product changes. All OEM changes must be reflected on the Index web site/page designated for that item prior to substitutions of contract items. All subsequent contract item *substitutions or replacement* changes, including price, will be governed by the CR for the life of the Master Contract.

2.4 Intention of Working Configuration

It is the intent of the Commonwealth to receive a complete working printer configuration.
For PC attached printers, an appropriate interface cable, a minimum of 6 ft. in length, shall be included. For network attached printers, a 6 ft. minimum length Category 5 patch cord shall be provided. For any other printer methods of attachment, an appropriate means of attachment must be offered and separately priced. Any incidental items omitted from bid offers but needed to make a complete working configuration shall be provided by the Contractor and shall be considered included in the offered bid price

2.5 Bid Evaluation Period

The Commonwealth may elect to conduct testing of products offered before the award of the Contract. All Bidders should be prepared to provide hardware and system driver software for such testing prior to award. Should the COV elect to test an Bidder's hardware and driver software, the Bidder must provide one (1) evaluation unit for each configuration bid. If the COV determines that the Bidder's hardware and/or driver software do not meet the specifications as stated in the IFB, the bid will be rejected, and the equipment may be reclaimed by the Bidder. The Bidder shall be liable for all costs associated with the hardware and software submitted for evaluation.

2.6 System Software / Driver Software

Each delivered printer shall be accompanied by the most current drivers available for all operating systems available from the OEM or other source. The Bidder shall provide each printer with a perpetual, non-transferable and non-exclusive driver software license, and shall deliver all original software media and manuals with the printer. The Authorized user will have the right to make, for internal use, as many additional copies of drivers as it deems necessary.

2.7 Return

If a printer is returned to a Contractor for failure of performance, the Contractor must, at the Commonwealth's discretion, refund all amounts paid to the Contractor for such printer or replace the printer, and the following shall apply:

- Within twenty (20) days of written notification by the using Authorized user, the Contractor must prepare the printer for removal.
- Within thirty (30) days of written notification by the using Authorized user, the Contractor must ship the printer.
- All shipping and insurance costs shall be borne by the Contractor.
- Contractor shall be liable for damages to the printer, unless caused by fault or negligence of the Authorized user that occur during the return process.
- If the printer is returned to the Contractor for any other reason, then the Authorized user will be responsible for all costs associated with the preparation of the printer for shipping, and for shipping costs to the Contractor's nearest service location.

2.8 eVA Business-to-Government Web Site

The eVA Web site, developed by the Department of General Services (DGS), streamlines and automates governmental purchasing activities in the Commonwealth. The eVA portal is the gateway for vendors to conduct business with state agencies and public bodies.
Vendors desiring to provide products and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution either through eVA Basic Vendor Registration Service or eVA Premium Vendor Registration Service:

a. eVA Basic Vendor Registration Service: $25 Annual Fee plus a Transaction Fee of 1% per order filled. The maximum transaction fee is $500 per order. eVA Basic Vendor Registration Service includes electronic order receipt, vendor catalog posting, on-line registration, and electronic bidding.
b. eVA Premium Vendor Registration Service: $200 Annual Fee plus a Transaction Fee of 1% per order filled. The maximum transaction fee is $500 per order. eVA Premium Vendor Registration Service includes all benefits of the eVA Basic Vendor Registration Service plus automatic email or fax notification of solicitations and amendments, and ability to research historical procurement data.

In addition and prior to or within 5 calendar days after receipt of award notification, the Contractor shall submit:

a. a fully executed American Management Systems, Inc., (AMS) *Trading Partner Agreement*, a copy of which can be accessed and downloaded from www.eva.state.va.us. DGS/DPS has partnered with AMS to implement and host the eVA e-procurement solution.
b. an electronic catalog (price list) for items awarded under a term contract. The format of this electronic catalog shall conform to the eVA Catalog Interchange Format (CIF) Specification that can be accessed and downloaded from www.eva.state.va.us.

Failure to comply with the requirements set forth herein may result in rejection of the bid.

SECTION 3: SOLICITATION INSTRUCTIONS

SOLICITATION INSTRUCTIONS
REV. 12/15/00

1. EXPLANATION TO VENDORS

Any explanation desired by a vendor regarding this solicitation/invitation for bid must be requested in writing and with sufficient time allowed for a reply to reach the vendor before the submission of their bids. PRIOR TO SUBMISSION OF A BID, VENDORS ARE REQUIRED TO READ THESE INSTRUCTIONS, REVIEW THE SCHEDULE, READ ALL TERMS AND CONDITIONS AND CHECK THE ACQUISITION SERVICE DIVISION'S (ASD'S) WEB PAGE AT (HTTP://ASD.STATE.VA.US) FOR ANY AMENDMENTS OR CHANGES. THIS SOLICITATION IS SUBJECT TO THE PROVISIONS OF THE COMMONWEALTH OF VIRGINIA VENDOR'S MANUAL, WHICH WAS REVISED IN DECEMBER 1998 AND ANY REVISIONS THERETO, WHICH ARE HEREBY INCORPORATED INTO THIS CONTRACT IN THEIR ENTIRETY. A copy of the manual is available for review at the purchasing office, and can be obtained by calling the Division of Purchases and Supply (804) 786-3842, or by accessing the Department of General Services (DGS), Division of Purchases and Supply (DPS) Internet Home Page (www.dgs.state.va.us/dps). Any interpretation required by the State will be in the form of an amendment to the solicitation; SEE PARAGRAPH 11 BELOW. Oral explanations or instructions given before the award of the contract will not be binding. In any conflict arising between this solicitation and the Vendors' Manual, this solicitation shall prevail.

2. PREPARATION OF SOLICITATION

A. Bids shall be submitted on the forms furnished, and must bear an original signature by an individual authorized to bind the company submitting the bid. If erasures or other changes appear on the form, each erasure or change must be initialed by the person signing the bid. Telegraphic or facsimile bids will not be considered. Vendors may not submit multiple bids in a single envelope.

B. Vendors are required to enter their Federal Identification Number [FIN] in the upper right hand corner on Page 1, DIT Form 62. This number must correspond with the FIN number shown on Page 1 of the DIT Vendor Application For Registration Form submitted by a principal or officer of the firm submitting the bid. Failure to enter a number in the space provided or to provide a correct FIN number may delay award or result in DIT determining that the vendor is not registered to conduct business with DIT. It is the vendor's responsibility to provide the correct FIN number and to keep DIT updated as to any changes in vendor's status.

C. The bid form may provide for submission of a price or prices for one or more items. All prices shall be entered in the schedule; "IFB-2001-04-PRICING-SCHEDULE-SS.XLS". Where the bid form explicitly requires that the vendor bid on all items (e.g., an all or none requirement), failure to do so will disqualify the bid. When submission of a price on all items is not required, vendor should insert the words "no bid" in the space provided for any item on which no price is submitted.

D. Additional bids may be submitted, when in the vendor's judgment they can provide more than one solution, which meets the required specifications of the procurement. Additional bids shall be submitted on either a duplicate copy of the bid document or on plain paper and shall be clearly identified with the words "ADDITIONAL BID" written or printed on the face of each additional bid. Additional bids shall not be considered unless detailed specifications or descriptions sufficient to establish quality, utility and merit accompany the bid.

VENDORS SUBMITTING ADDITIONAL BIDS ARE REMINDED THAT THE TERMS AND CONDITIONS WHICH APPLY TO THE ORIGINAL BID SHALL ALSO APPLY TO THE ADDITIONAL BID AND ANY MODIFICATION TO TERMS AND CONDITIONS OF A SOLICITATION OR THE ADDITION OF RESTRICTIVE PROVISIONS BY A BIDDER SHALL BE CAUSE FOR REJECTION OF THE BID.

E. Modification of bids already submitted will be considered if received at the office designated in the invitation for bids before the time set for opening of bids.

3. SUBMISSION OF BIDS

TO BE CONSIDERED, THE BID MUST BE RECEIVED AT THE ADDRESS GIVEN IN BLOCK #6 OF THE SOLICITATION ON OR BEFORE THE DATE AND HOUR DESIGNATED. Vendors must pay particular attention to ensure that the bid is properly addressed. The State is not responsible if the bid is not properly addressed. The State is not responsible if the bid does not reach the destination specified by the date and time identified in block #8 page 1 of the Bid. Sealed bids received after the date and hour identified in block #8 are automatically disqualified, and will not be considered. All bids must be sealed, marked and addressed, to the address shown in block #6 of the Solicitation, and marked on the outside of the vendor's envelope as in the example below. Failure to do so may result in a premature opening of, or a failure to open, the bid.

From: Name of Vendor
Street or Box Number
City, State, Zip Code
Due Date Time
IFB No.

4. SPECIFICATIONS AND USE OF BRAND NAMES

Unless otherwise provided in the solicitation, the name of a certain brand, make or manufacturer does not restrict bids to the specific brand, make or manufacturer named. Any item, which the State at its sole discretion determines to be the equal of that specified as defined in the Schedule, will be accepted. The award will be made to the lowest responsive and responsible bidder or bidder offering the functional equivalent to the brand name described in the specification. Thus, equivalent products of other manufacturers will be considered only if proof of equivalency is contained in or accompanies the bid.

5. LATE BIDS, MODIFICATIONS OF BIDS OR WITHDRAWALS OF BIDS

A. Any bids received at the office designated in block #6 of the Solicitation after the exact time specified for receipt will not be considered for award. (See Paragraph 4.10 of the Vendor's Manual for further discussion.)

B. A bid may be amended and/or withdrawn by a vendor if the office issuing the bid receives the request in writing before the date and hour set forth in the bid form. The request must be signed by a person authorized to represent the person or firm that submits the bid. Submission of a subsequent bid shall normally constitute the withdrawal of any prior bid submitted by the same bidder or bidder on the same IFB.

6. PUBLIC OPENING OF BIDS

Bids will be publicly opened at the time and date specified on page 1 of the Solicitation document. The content of these solicitations will be made public in accordance with Paragraphs 1.9 and 2.4 of the Vendor's Manual. Bids will not normally be evaluated at the bid opening meeting. All bids will be opened at the location shown on page 1 of the solicitation.

7. SOLICITATION TERMS AND CONDITIONS

The terms and conditions contained in this solicitation are considered mandatory and are the only terms and conditions governing transactions under any contract awarded as a result of this solicitation.

If the vendor includes additional terms and conditions on pre-printed marketing sheets, pre-printed catalogues, or other pre-printed materials, then it is understood that those terms and conditions are of no consequence to any resulting contract.

Any other modification, addition, clarification, or change to the mandatory terms and conditions by the vendor shall cause the bid to be rejected.

8. AWARD OF CONTRACT

Bids shall be evaluated and the responsive and responsible bidder(s) offering the lowest price will be awarded a Contract. The State reserves the right to reject any and all bids in whole or in part and to waive any informality in the bids.

9. AWARD NOTICES

Upon the completion of evaluation, the State will either post a NOTICE OF AWARD (NOA) or a NOTICE OF INTENT TO AWARD (NOIA). If a NOIA is used, the notice will be publicly posted ten days prior to the actual award date of the contract. All award notices will be posted on ASD's Web Page (HTTP://ASD.STATE.VA.US) and posted in ASD's lobby in written format.

A NOTICE OF INTENT TO AWARD OR A NOTICE OF AWARD will be mailed to any bidder submitting a self-addressed, stamped envelope with their bid.

NOTICES OF INTENT TO AWARD OR NOTICES OF AWARD will be posted in accordance with paragraph 6.3 of the Vendor's Manual.

TELEPHONIC REQUESTS FOR BID RESULTS WILL NOT BE HONORED.

10. FAILURE TO DELIVER

Failure to comply with the terms and conditions of the IFB or to deliver equipment, software or services identified in the solicitation at the price quoted may result in cancellation or rescission of the award/contract by the Commonwealth and may subject the Contractor to removal from DIT's Vendor Registration file and ruled ineligible to participate in DIT's (and other agencies and institutions information technology) procurements for a period of 12 months.

11. AMENDMENT OF SOLICITATION

Any amendment or change to this solicitation will be issued in writing and will identify the changes to be made in the bid. All amendments will be posted to the ASD's Web page at (http://asd.state.va.us) and posted in ASD's lobby in written format.

If the bid opening date is extended the new date and time will be clearly shown on the face of the amendment.

Bidders will be required to sign and return a copy of the amendment with their bid to indicate that they have received the document and are aware of the changes made.

12. ANTI-COLLUSION CERTIFICATION

By Bidder's signature on the face of this bid, Bidder certifies that this bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a bid for the same equipment, software, or services, and is in all respects fair and without collusion or fraud. Vendor understands collusive bidding is a violation of the Virginia Governmental Frauds Act and Federal Law and can result in fines, prison sentences, and civil damage awards. Bidder agrees to abide by all conditions of this bid and certifies that he or she is authorized to sign this bid for the bidder' firm.

13. DEMONSTRATIONS

The State reserves the right to require the Bidder to demonstrate to the satisfaction of the State, that the products offered will perform in a completely acceptable manner and to meet or exceed the specifications referenced in the solicitation. The demonstration site and time is subject to agreement between the State and Bidder. A Bidder refusing to demonstrate his products bid after determination that he is the apparent low responsive and responsible bidder may be removed from DIT's vendor registration file and ruled ineligible to participate in DIT's (and other agencies and institutions information technology) procurements for a period of 12 months.

14. PROTESTS OF AWARDS

All protests of awards shall be conducted in accordance with Chapter 9 of the Vendors Manual.

15. VENDOR REGISTRATION

AN AWARD WILL NOT BE MADE TO ANY BIDDER NOT REGISTERED WITH THE DEPARTMENT OF INFORMATION TECHNOLOGY (DIT). A completed registration form must be on file or received by DIT (Acquisition Services Division) not later than the award date. A registration form may be obtained online at http://asd.state.va.us, or by calling (804) 371-5900.

16. CONTRACT

Any contract awarded as a result of this solicitation, offer and award shall be between DIT and the Contractor. No other agency, institution or public body may negotiate in any way with the vendor concerning the items identified in the schedule or any terms and conditions of the contract. All

problems associated with the resulting contract shall be brought to the attention of the Contracts Manger, DIT.

Specifications - Any comments or questions concerning the specifications, terms and conditions or any note contained in this solicitation shall be submitted, in writing to the issuing office (See Block #6 DIT Form #62) at least ten (10) days prior to the closing date.

17. TRADE SECRETS OR PROPRIETARY INFORMATION

Trade secrets or proprietary information submitted by a bidder in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the bidder must invoke the protections of *Code of Virginia*, Section 11-52D, prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reason why protection is necessary. **The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire bid document, line item prices and/or total bid prices as proprietary or trade secrets is not acceptable and will result in rejection of the bid.**

SECTION 4: MANDATORY CONTRACTUAL TERMS AND CONDITIONS

CONTRACTUAL TERMS AND CONDITIONS
INVITATION FOR BID (IFB) #2001-04

1. SCOPE OF AGREEMENT

The following paragraphs contain the Contractual terms and conditions by which Agencies, Institutions, and other public bodies as defined in Section 11-37 of the Virginia Public Procurement Act (VPPA) hereinafter referred to as "Authorized Users" or "Customer" will acquire Printers and associated equipment (Equipment shall henceforth be defined as printers, associated equipment, and all software/firmware that is an integral component of the printer and or associated equipment) and services, to include maintenance, warranty, and installation if applicable ("Services") pursuant to the Commonwealth's IFB 2001-004.

2. TAXES - FEDERAL, STATE AND LOCAL

The Commonwealth is exempt from Federal excise tax and from all State and local taxes. Contractor shall not include such taxes in any invoices under this Agreement. Tax exemption certificates are available for use by the Contractor online at http://www.tax.state.va.us/, and shall be furnished by the Commonwealth upon request.

3. NON-APPROPRIATION

All orders for Equipment and Services and all payment obligations under this Agreement are subject to appropriated funds being available for expenditure for that purpose. The Commonwealth shall promptly notify the Contractor of any action denying such funding. In such event, any outstanding order shall be canceled without further obligation to the extent the affected Equipment or Services have not yet been duly delivered and accepted.

If any purchases are to be supported by federal funding, and such funding is not made available, the Commonwealth may terminate the specific order for goods or services dependent on such Federal funds without further obligation.

4. GOVERNING LAW

This Agreement shall be deemed executed in Richmond, Virginia. This Agreement, and any disputes arising under it, shall be governed by the laws of the Commonwealth of Virginia. Any litigation arising in connection with this Agreement shall be brought in the courts of the Commonwealth of Virginia. The Contractor shall comply with all applicable federal, state and local laws, rules and regulations.

5. ENTIRE AGREEMENT

This Contract, the solicitation, bid response, solicitation instructions and all Equipment and Services specifically listed in the Schedule, and the notes in the Schedule constitute the entire Agreement between the parties with respect to the subject matter of this Contract. All prior agreements, representations, statements, negotiations and undertakings are hereby superseded with respect to Equipment and/or software acquired by the State under the terms and conditions of this Contract.

No other written documents regardless of form or content shall be executed by any agency or institution for Equipment acquired under this Contract unless signed by the Contracts Manager, DIT, or his alternate as designated by the Director, DIT.

6. AMENDMENT AND WAIVER

No amendment of this Agreement shall be effective unless it is in writing and signed by a duly authorized representative of each party. Under no circumstance shall any term or condition on or in any invoice, package, license or other Contractor-supplied document be effective unless signed by the Commonwealth's duly authorized representative. No representative of the Commonwealth has authority to increase the price of a fixed-price contract by more than twenty-five percent of the contract price or $50,000, whichever is greater, without the advance written approval of the Governor or his designee.

No waiver of, or consent to, any breach shall be effective unless expressly made in writing and signed by the waiving or consenting party's duly authorized representative.

7. CERTIFICATIONS

Contractor hereby certifies its compliance with the following acts, as amended: Virginia Fair Employment Contracting Act; Virginia Governmental Frauds Act; Virginia Public Procurement Act; and Federal Immigration Reform and Control Act of 1986; Virginians with Disabilities Act; Americans with Disabilities Act; Federal Civil Rights Act of 1964.

8. CONTRACTUAL RECORDS

The Contractor shall make all contractual books and records and other documents relating to matters under this Agreement available to the Commonwealth and its designated agents for purposes of audit and examination for a period of five years after final payment.

Contractual records include, but are not limited to, this Agreement and all executed Orders, Attachments, modifications, invoices, and correspondence between the parties to this Agreement.

9. EMPLOYMENT DISCRIMINATION

During the performance of this Agreement, the Contractor agrees as follows:

a. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex or national origin, or disabilities except where religion, sex or national origin is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this non-discrimination clause.

b. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.

c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for meeting the requirements of this section.

The Contractor will include the provisions of the foregoing paragraphs a, b and c in every subcontract or purchase order of over $10,000 so that the provisions will be binding upon each subcontractor or vendor.

10. CONTINGENT FEE WARRANTY

The Contractor represents and warrants that the Contractor has not employed or retained any company or person, except Contractor's regular, full-time employees, for the purpose of soliciting or securing this Agreement and has not given or agreed to give anything of value to any such company or person contingent upon the award or making of this Agreement. If either or both of the foregoing representations is untrue, the Commonwealth shall have the right to terminate this Agreement without liability or, in its discretion, recover from the Contractor the full amount of any such contingent compensation.

11. PRIME CONTRACTOR RESPONSIBILITY

If the Contractor's proposal includes any goods or Services to be supplied by another party, the Contractor agrees as follows:

a. The Contractor shall act as prime contractor for the procurement and maintenance of the entire proposed configuration and shall be the sole point of contact with regard to all obligations under this Agreement.

b. The Contractor hereby represents and warrants that the Contractor has made such other party aware of the proposed use and disposition of the other party's Product or Services, and that such other party has agreed in writing that it has no objection thereto.

12. LIABILITY

To the maximum extent permitted by applicable law, the Contractor will not be liable under this Contract for any indirect, incidental, special or consequential damages, or damages from loss of profits, revenue, data or use of the supplies, Equipment and or Services delivered under this contract. This limitation of liability will not apply, however, to liability arising from: (a) personal injury or death: (b) defect or deficiency caused by willful misconduct or negligence on the part of the contractor; or (c) circumstances where the contract expressly provides a right to damages, indemnification or reimbursement.

13. INFRINGEMENT ACTIONS

a. Contractor, at its own expense, shall defend any suit brought against the Commonwealth for the infringement of patents, copyrights or trade secrets protected by state or federal law if the claim of infringement is alleged to relate to or arise from the Contractor's or Commonwealth's use of any Equipment, software, materials or information prepared or developed in connection with performance of this Agreement. In such suit, Contractor shall satisfy any final award for any infringement.

b. The purchasing agency shall notify the Contractor of such suit within a reasonable time after learning of it and shall give the Contractor the full right and opportunity to conduct the defense of the suit, subject however to the requirements of Sections 2.1-122 and 2.1-127 of the Code of Virginia or any successor statute. If principles of governmental or public law are involved, the Commonwealth may participate, at its option, in the defense of the suit.

c. The Contractor shall not be required to indemnify the Commonwealth against any claim of infringement arising solely out of the Commonwealth's own specifications or design or solely from the combination of Equipment or software furnished hereunder with any equipment or software not supplied by the Contractor.

d. If, in the Contractor's opinion, any Product or Service is likely to or does become the subject of a claim of infringement, Contractor may provide, at its option, noninfringing substitutes that are

satisfactory to the Commonwealth, or at Contractor's option and expense, may obtain the right for the Commonwealth to continue the use of such Product or Service.

e. If the use of such Equipment or software by the Commonwealth is prevented by permanent injunction or by Contractor's failure to procure the right for the Commonwealth to continue using the software, the Contractor agrees to take back the infringing Equipment, software, materials or information and refund the total amount the Commonwealth has paid Contractor under this Agreement, less one and one half (1 1/2) percent of the total paid for each month of use by the Commonwealth. This obligation is in addition to the obligations cited in subparagraphs a. through d. of this Section entitled "Infringement Actions".

14. ASSIGNMENT

To the fullest extent permitted by law, the parties agree that Contractor's rights under this Agreement shall not be assignable, in whole or in part, to any other party without the Commonwealth's written consent, and that any purported assignment or transfer without such consent shall be null and void. If any law limits the right of the parties to prohibit assignment or nonconsensual assignments, the effective date of the assignment shall be as follows. The Contractor shall give the purchasing office prompt written notice of the assignment, signed by authorized representatives of both the Contractor and the assignee. This written notice shall be on the Department of Information Technology's (DIT's) "Assignment Notice / Payment Instruction" form and shall provide all information requested on that form. Copies of the form may be obtained from the Contracts Manager DIT. Upon DIT's acknowledgment of receipt of the properly executed form, the Assignee shall notify the using agency or agencies receiving the goods or Services of the assignment and shall supply the using agency with a copy of the properly executed form. Any payments made prior to the using agency's receipt of such notification and form shall not be covered by this assignment.

In the event the Commonwealth receives any notice from a third party claiming to be an assignee of any rights of the Contractor under this Agreement, Contractor agrees that payment or other performance in respect of those rights shall not be due until at least thirty days after the Commonwealth's receipt of the notice required by the above paragraph or receipt of a similarly executed notice confirming the absence or revocation of the purported assignment. The Acquisition Services Division of DIT shall promptly notify the Contractor of any assignment notice it receives.

15. CONTRACTUAL DISPUTES

In accordance with Section 11-69 of the Code of Virginia, Contractual claims, whether for money or other relief, shall be submitted in writing to the purchasing agency no later than sixty (60) days after final payment; however, written notice of the Contractor's intention to file such claim must be given to such agency at the time of the occurrence or beginning of the work upon which the claim is based. Pendency of claims shall not delay payment of amounts agreed due in the final payment. The purchasing agency shall render a final decision in writing within thirty (30) days after its receipt of the Contractor's written claim.

The contractor may not invoke any available administrative procedure under Section 11-71 of the Code of Virginia nor institute legal action prior to receipt of the purchasing agency's decision on the claim, unless that agency fails to render its decision within thirty (30) days. The decision of the purchasing agency shall be final and conclusive unless the Contractor, within six (6) months of the date of the final decision on the claim, invokes appropriate action under Section 11-70, Code of Virginia or the administrative procedure authorized by Section 11-71, Code of Virginia.

The Department of Information Technology, its officers, agents and employees, including, without limitation, the Contracts Manager, are executing this Agreement and any Orders issued hereunder, solely in its or their statutory and regulatory capacities as agent for the Commonwealth agency purchasing and receiving the goods or services identified in Attachment "A" to this Agreement or on the

subsequent Order in question and need not be joined as a party to any dispute that may arise thereunder.

In the event of any breach by the Commonwealth, Contractor's remedies shall be limited to claims for damages and Prompt Payment Act interest and, if available and warranted, equitable relief, all such claims to be processed pursuant to this Section. In no event shall Contractor's remedies include the right to terminate any license or support services hereunder.

16. INVOICES

All invoices shall be rendered promptly after all Equipment and Services covered by the invoice have been accepted. No invoice may include any costs other than those identified in the executed Order or Attachment referencing this Agreement. Without limiting the foregoing, all shipping costs are the Contractor's responsibility, except to the extent such charges are identified on the executed Order or Attachment. Invoices shall provide at a minimum:

1. Type and description of the Equipment or Service;
2. Serial number, if any;
3. Charge for each item, and;
4. The Agreement Number or Order Number;
5. Contractor's Federal Identification Number (FIN);

Payment for maintenance services of less than one month's duration shall be prorated at 1/30th of the basic monthly charges for each calendar day.

17. PROMPT PAYMENT

Payment shall be due within thirty (30) days after (1) acceptance of all Equipment or Services, (2) receipt of a correct invoice for such payment, and (3) when applicable, receipt of the payment instruction form referenced in the Section entitled ("Assignments"), whichever is latest. Where payment is made by mail, the date of postmark shall be deemed the date of payment. Any amounts due the Commonwealth under the terms of this Agreement may be applied against Contractor's invoices with appropriate information attached.
In accordance with the Virginia Public Procurement Act, all proper charges for which payment is more than seven (7) days overdue shall accrue interest as provided in Sections 11-62.1 through 11-62.9 of the Code of Virginia. The rate of interest shall be determined in accordance with Section 11-62.5 of the Code of Virginia. In no event shall any interest penalty accrue, however, when payment is delayed because of a disagreement between the Commonwealth and the Contractor regarding the quantity, quality or time of delivery of any Equipment or Service or the accuracy or correctness of any invoice. The Contractor shall notify the fiscal officer of the purchasing agency or institution of all invoices that are in excess of thirty (30) days old.

18. PAYMENTS TO SUBCONTRACTORS

In accordance with Section 11-62.11 of the Code of Virginia, within seven days after receipt of amounts paid to the Contractor by the Commonwealth for work performed by a subcontractor, the Contractor shall

a. pay the subcontractor for the proportionate share of the total payment received from the agency attributable to the work performed by the subcontractor, or

b. notify the agency and subcontractor, in writing, of the Contractor's intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.

The contractor shall pay interest to the subcontractor on all amounts owed by the Contractor that remain unpaid after seven days following receipt by the Contractor of payment from the Commonwealth for work performed by the subcontractor, except for amounts withheld as allowed in (b) above. The Contractor shall provide its federal employer identification number (or social security number, if Contractor is an individual) to the Commonwealth as required by Section 11-62.11(2) of the Code of Virginia. Unless otherwise provided under the terms of this contract, interest shall accrue at the rate of one percent per month. The Contractor shall include in each of its subcontracts a provision requiring each subcontractor to be subject to the same payment and interest requirements with respect to each lower-tier subcontractor. Nothing in this paragraph shall be construed as creating any obligation on the part of the Commonwealth or as authorizing any additional charge to the Commonwealth.

19. THIRD PARTY BILLING

All goods or Services provided under this Contract, that are to be paid for with public funds, shall be billed by the Contractor at the contract price, regardless of which public agency is being billed.

20. BREACH

Contractor shall be deemed in breach of this Agreement if the Contractor (a) fails to make any Equipment or Service ready for acceptance testing by the specified delivery date; (b) repeatedly fails to respond to requests for maintenance or other required service within the time limits set forth in this Agreement; (c) fails to comply with any other term of this Agreement and fails to cure such noncompliance within ten days (or such greater period as is acceptable to the Commonwealth) following Contractor's receipt of a Show Cause Notice identifying such noncompliance; or (d) fails to provide a written response to the Commonwealth's Show Cause Notice within ten days after receiving same.

The Contractor shall not be in breach of this Agreement if its default was due to causes beyond the reasonable control of, and occurred without any fault or negligence on the part of, both the Contractor and its subcontractors. Such causes may include, but are not restricted to, acts of God or of the public enemy, acts of the Commonwealth in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather.

In the event of breach, in addition to any other remedies provided by law, the Commonwealth may cancel its obligations with respect to any or all unaccepted Equipment or Services. All costs for de-installation and return of Equipment shall be borne by the Contractor. In no event shall any failure by the Commonwealth to exercise any remedy available to it be construed as a waiver of or consent to any breach.

21. TRANSPORTATION AND PACKAGING

By submitting their bids, all bidders certify and warrant that the price offered for FOB Destination includes only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.

22. BUY OUTS - THIRD PARTY ACQUISITION OF CONTRACTOR

Contractor shall promptly notify the DIT Contracts Manager in the event that the intellectual property in or business associated with any Equipment or Service covered by this Agreement is acquired from the

Contractor by a third party or in the event the Contractor or substantially all of its assets is acquired by a third party.

The terms and conditions of this Agreement including but not limited to the license rights and related services shall not be affected in such event identified above even if the successor or assignee already has an agreement with the Commonwealth covering Equipment and Services of the type covered by this Agreement. The Contractor's responsibilities under this Agreement shall not be released by such acquisition. In addition, prior to any acquisition, Contractor shall obtain for the Commonwealth's benefit the assignee's agreement to fully perform this Agreement.

The successor or assignee, by taking any benefit, including acceptance of payment, under this Agreement ratifies this Agreement.

The failure of any successor or assignee of the Contractor to acknowledge its obligation to adhere to the terms and conditions of this Agreement shall constitute a breach of this Agreement for which the successor or assignee and the original Contractor shall be liable and subject to debarment.

23. COMPLIANCE WITH FEDERAL LOBBYING ACT

a. Contractor shall not, in connection with this Agreement, engage in any activity prohibited by 31 U.S.C.A. Section 1352 (entitled "Limitation on use of appropriated funds to influence certain Federal contracting and financial transactions") or by the regulations issued from time to time thereunder (together, the "Lobbying Act"), and shall promptly perform all obligations mandated by the Lobbying Act in connection with this Agreement, including, without limitation, obtaining and delivering to the Commonwealth all necessary certifications and disclosures.

b. Contractor is hereby advised that a significant percentage of the funds used to pay Contractor's invoices under this Agreement may be federal funds. Under no circumstances shall any provision of this Agreement be construed as requiring or requesting the Contractor to influence or attempt to influence any person identified in 31 U.S.C.A. Section 1352 (a) (1) in any matter.

c. A representative of Contractor shall sign the certification attached as Attachment "B" and deliver such certification to the Commonwealth simultaneously with the execution and delivery of this Agreement. Contractor shall have the certification signed by a representative with knowledge of the facts and shall fulfill the promises of undertakings set forth in the certification.

24. VENDOR'S MANUAL

As stated in Section 5.4 of the Vendors Manual, in the event of a conflict between the Vendors Manual and the other provisions of this Agreement, such other provisions shall take precedence. This Solicitation is subject to the provisions of the Commonwealth of Virginia *Vendors Manual*, which was revised in December 1998 and any revisions thereto, which are hereby incorporated into this Agreement in their entirety. A copy of the manual is available for review at the purchasing office and, in addition, can be obtained by calling the Division of Purchases and Supply (804) 786-3842, or by accessing the Department of General Services (DGS), Division of Purchases and Supply (DPS) Internet Home Page (www.dgs.state.va.us/dps).

25. INSURANCE

By signing and submitting a bid under this solicitation, vendor certifies that if awarded the Contract, it will have the following insurance coverages at the time the Contract is awarded. Vendor further certifies that it and any subcontractors will maintain these insurance coverages during the entire term of the Contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

INSURANCE COVERAGES AND LIMITS REQUIRED:

1. WORKER'S COMPENSATION – Statutory requirements and benefits; require that the Commonwealth of Virginia be added as an additional named insured on Contractor's policy.

2. EMPLOYERS LIABILITY - $100,000

3. GENERAL LIABILITY - $500,000 combined single limit. Commercial General Liability is to include Premises/Operations Liability, Equipment and Completed Operations Coverage and Independent Contractor's Liability or Owner's and Contractor's Protective Liability. The Commonwealth of Virginia must be named as an additional insured when requiring a Contractor to obtain Commercial General Liability coverage.

4. AUTOMOBILE LIABILITY - $500,000 – Combined single limit.

26. ANTITRUST

By entering into a Contract, the Contractor conveys, sells, assigns and transfers to the Commonwealth of Virginia all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or Services purchased or acquired by the Commonwealth of Virginia under said Contract.

27. NON-VISUAL ACCESS TO TECHNOLOGY

All information technology which, pursuant to this Agreement, is purchased or upgraded by or for the use of any State agency or institution or political subdivision of the Commonwealth (the "Technology") shall comply with the following non-visual access standards from the date of purchase or upgrade until the expiration of this Agreement:

(i) Effective, interactive control and use of the Technology shall be readily achievable by non-visual means;

(ii) The Technology equipped for non-visual access shall be compatible with information technology used by other individuals with whom any blind or visually impaired user of the Technology interacts;

(iii) Non-visual access technology shall be integrated into any networks used to share communications among employees, program participants or the public: and

(iv) The technology for non-visual access shall have the capability of providing equivalent access by non-visual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired.

Compliance with the foregoing non-visual access standards shall not be required if the head of the using agency, institution or political subdivision determines that (I) the Technology is not available with non-visual access because the essential elements of the Technology are visual and (ii) non-visual equivalence is not available.

Installation of hardware, software, or peripheral devices used for non-visual access is not required when the Technology is being used exclusively by individuals who are not blind or visually impaired, but applications programs and underlying operating systems (including the format of the data) used for the manipulation and presentation of information shall permit the installation and effective use of non-visual access software and peripheral devices.

If requested, the Contractor must provide a detailed explanation of how compliance with the foregoing non-visual access standards is achieved and a validation of concept demonstration.

The requirements of this Paragraph shall be construed to achieve full compliance with the Information Technology Access Act, 2.1-807 through 2.1-811 of the Code of Virginia.

28. RISK OF LOSS

Contractor shall have the risk of loss or damage to all Equipment until properly delivered to the Commonwealth.

29. AVAILABILITY OF EQUIPMENT

Contractor represents and warrants that all Equipment has been formally announced for marketing purposes before execution of this Agreement or, in the case of subsequent Orders, before execution of such Orders.

30. ORDERS

Authorized ordering officials representing the "Authorized Users" of this Contract may order Equipment and Services from this Contract by one of the following methods:

Issuing Agency Purchase Order, Form DGS-41-001

Charge Card: An ordering and payment process under contract with American Express (AMEX). Each order must not exceed $5,000 or the then current charge card limit. Payment will be made to Contractor by AMEX within three business days.

A Delivery Order issued by the Acquisition Services Division, DIT.

This ordering authority is limited to issuing orders for the Equipment and Services available under this Agreement. Under no circumstances shall any Agency, Institution, or other public body of the Commonwealth, have the authority to modify this Agreement.

31. AUTHORIZED REPRESENTATIVES

This contract may be modified in accordance with Section 11-55 of the Code of Virginia. The only representatives authorized to modify this Agreement on behalf of the Commonwealth and the Contractor are shown below.

CONTRACTOR	COMMONWEALTH OF VIRGINIA
_____	Contracts Manager
_____	Dept. of Information Technology
_____	Richmond Plaza Bldg., East Lobby
_____	110 South 7th Street
_____	Richmond, VA 23219

32. TITLE TO EQUIPMENT

Clear and unrestricted title to all Equipment purchased under this Agreement shall pass to the Commonwealth upon payment of the purchase price.

33. EQUIPMENT CONDITION

All Equipment to be supplied by Contractor shall be new Equipment.

34. OPERATIONAL RESTRICTIONS

Contractor warrants that, except as specifically agreed in writing all Equipment may be operated at any time for the convenience of the Commonwealth (exclusive of time required for preventive maintenance, remedial maintenance and approved engineering changes). Without limiting the foregoing, Contractor warrants that there are no restrictions as to consecutive hours or length of personnel shifts. The Commonwealth may make the Products available to any Commonwealth agency or any other users under conditions where the Commonwealth supervises such use.

35. MOST FAVORED CUSTOMER AND PRICE PROTECTION

The Commonwealth shall not pay any costs above those specified in this Agreement or set forth on any Order or Attachment referencing this Agreement. Contractor agrees and warrants that for all products pursuant to this Contract, the prices are, and will continue to be at or below any prices offered to any "Customer" as defined herein.

If for any reason, during the term of this Agreement, and any renewals thereof, the Contractor enters into an Agreement with any "Customer", as defined herein, for the same products or services offered under this Agreement which results in a price less than that provided under this Agreement, the Commonwealth shall receive an equivalent reduction in price for such products and services delivered to all Customers under this Agreement from the date that the Contractor provided the lower price to the Customer. In the event the Commonwealth becomes aware of a Customer, who has received such lower prices, during the Term of this Agreement, DIT will notify the Contractor of such prices for such products and elect to make the more favorable prices applicable to the Commonwealth from the date those prices were available to the Customer.

36. TERM

This Agreement shall take effect on the date of award, and shall continue in full force and effect for one (1) year thereafter. At the Commonwealth's sole discretion, this Agreement may be extended for four (4) additional one-year periods after the initial one-year Term. The Commonwealth shall issue a written notice to the Contractor thirty (30) days in advance, for any renewal period after the initial one (1) year Term.

37. TYPE CONTRACT

This is an Indefinite Delivery, Indefinite Quantity requirements Master Contract.

38. INSPECTION/LATENT DEFECTS

All Equipment is subject to inspection and test. Equipment that does not meet specifications may be rejected. Failure to reject, however, does not relieve the Contractor of liability for latent or hidden defects subsequently revealed when goods are used after acceptance has occurred. If latent defects are found at any time during the term of this Agreement, the Contractor shall repair or replace the defective goods. This remedy shall be in addition to any other remedies or obligations under this Agreement or provided by law.

39. DELIVERY

Contractor shall deliver ordered Equipment, ready for testing, by the delivery date specified in any executed Attachment or Order referencing this Agreement. All ordered items are to be shipped FOB Destination. Shipped units shall be pre-assembled, with the exception of any attaching peripheral devices. Internal cards, memory, etc. shall be installed, and accompanied with appropriate drivers. Delivery of Equipment shall not exceed fifteen (15) days after receipt of an order (ARO). If all or part of any Order will not meet the Delivery requirement, then the Contractor shall notify the ordering entity within five (5) days, at which time the ordering entity, at its sole discretion, may elect to either establish a new Delivery date, or amend the Order, or cancel the Order. If Equipment Delivery is not completed within fifteen (15) days after the scheduled delivery date, then the authorized ordering entity may cancel the Order without further obligation. The Commonwealth may postpone any Delivery date by notifying the Contractor at least seven (7) days prior to the Delivery date; however, a Delivery date shall not be postponed more than a total of thirty (30) days.

40. COMMENCEMENT OF ACCEPTANCE TESTING

The Commonwealth shall "Acceptance Test" the equipment within thirty (30) days of delivery. An "Acceptance Test" shall consist of forty-eight (48) consecutive business hours in conformance with the Contractor's technical specifications and functional descriptions as delineated herein. All "Acceptance Test" failures shall be reported to Contractor for return. Any instance not specifically identified to the Contractor within thirty (30) days shall be considered to have successfully passed the Acceptance Test.

41. REQUIRED PERFORMANCE LEVEL

To qualify for acceptance, all Equipment must concurrently perform in accordance with the technical specifications and functional descriptions, as contained or referenced in this Agreement, calculated over a period of forty-eight (48) consecutive business hours. The Commonwealth shall not pay any charges, either beforehand or retroactively, associated with the Contractor's requirement to achieve this performance level.

Should it be necessary, the Commonwealth may delay the start of the acceptance period, but such a delay shall not exceed thirty (30) consecutive days from the date of receipt of Equipment.

42. ACCEPTANCE

The Equipment shall be deemed accepted on the first day after successful completion of the acceptance period. Upon request, the Commonwealth shall provide written confirmation of acceptance. If any Equipment does not meet the standard of performance during the initial forty-eight (48) consecutive business hours, then, at the Commonwealth's sole discretion, the acceptance period shall continue on a day-to-day basis until all Equipment concurrently meet the standard of performance for forty-eight (48) consecutive business hours. If the standard of performance has not been met after

thirty (30) calendar days have elapsed from the start of the acceptance period, the Commonwealth may require a replacement to be provided or may avail itself of the remedies for breach.

43. RECORDS

The Commonwealth shall maintain appropriate daily records documenting performance during the acceptance period and such records shall be conclusive for purposes of determining acceptance.

44. MANUALS

Contractor shall supply an operations manual for all Equipment, and in the case of custom-developed deliverables, shall provide a manual describing the functions, characteristics and operating capabilities that may be expected of such deliverables.

45. SUPPLIES

Authorized charges do not include operational supplies (e.g., paper, tape, etc.) unless such supplies are specifically identified in the Schedule. All supplies used by the State shall conform to the Contractor's published specifications provided to State at time of Equipment installation. The State reserves the right to acquire such supplies from any contractor of its choice.

46. TERMINATION FOR CONVENIENCE

This Agreement may be terminated upon thirty (30) days written notice by the Commonwealth of Virginia. There are no additional financial obligations to the Commonwealth upon termination for convenience. There are no other costs or obligations for termination for convenience.

47. TERMINATION OF INDIVIDUAL ORDER

Any individual Order placed under this Agreement may be terminated, in whole or in part, by an Authorized User for its convenience, at any time by 30 days advance written notice to the Contractor. There are no other costs or obligations for termination for convenience.

48. WARRANTY/MAINTENANCE

In this Agreement, all provisions regarding Warranty shall also apply to Maintenance. "Depot ('Return-to-Vendor') Warranty/Maintenance" of Equipment shall mean: (1) all labor and parts necessary to keep the Equipment in good operating condition and preserve its operating efficiency in accordance with its technical specifications; and (2) any necessary shipment and insurance costs. "On-site Warranty/Maintenance" shall mean: (1) all labor, parts, and travel necessary to keep the Equipment in good operating condition and preserve its operating efficiency in accordance with its technical specifications; and (2) any necessary shipment and insurance costs.

Warranty/Maintenance of Equipment shall not include electrical work external to the Equipment, the furnishing of supplies, or adding or removing accessories, attachments, or other devices not provided under this Agreement. Warranty/Maintenance of Equipment also shall not include repair of damage resulting from transportation by the Customer between Customer sites or from accident, unless the accident is caused by negligent or intentional acts or omissions of Contractor or its agents.

The prices for Warranty/Maintenance listed in this Agreement include cost of labor, parts, travel, factory overhaul, rehabilitation, transportation and substitute Equipment as necessary. If it is necessary to remove any Equipment from a Customer location where On-site Warranty/Maintenance is specified, then the Contractor shall provide substitute Equipment at the time of removal. Substitute Equipment shall be comparable to the Equipment removed. In instances where it is necessary for the Contractor to return the Equipment to the factory, the Contractor shall be responsible for all costs of the Equipment from the time it leaves the Customer site until it is returned to the Customer site in good operating condition. Only new standard parts or parts equal in performance to new parts shall be used in effecting repairs. Parts that have been replaced shall become the property of the Contractor. Installed replacement parts shall become the property of the Customer.

Equipment delivered under this Agreement shall be guaranteed free from defects in material and workmanship for a period of one (1) year, or the manufacturer's specified Warranty period, if longer. Warranty/Maintenance shall commence following the completion of a successful Acceptance Test.

ALL SOFTWARE AND FIRMWARE SHALL BE CONSIDERED AN INTEGRAL COMPONENT OF THE EQUIPMENT AND THE CONTRACTOR SHALL RESPOND TO ALL REQUESTS FOR WARRANTY/MAINTENANCE SERVICE FOR ANY FAILURE.

Contractor shall act as the sole point-of-contact for all units repaired under Warranty/Maintenance. For all Contract purchases, commencing upon Equipment Acceptance, Contractor shall provide, at no cost to the Customer, a standard Depot ("Return to Vendor") Warranty/Maintenance Service (labor, parts, and shipping) for a period of not less than twelve (12) months, or the manufacturer's specified Warranty period if longer. Depot Warranty/Maintenance Service is to be provided during the Principal Period of Maintenance (PPM), defined here as 8 a.m. to 5 p.m. Monday through Friday, State holidays excluded. During this PPM, the Contractor shall telephonically respond to all requests for Warranty/Maintenance Service within four (4) hours after notification of Equipment failure, and repair/replace the Equipment or provide an interim replacement product, within seventy-two (72) hours of receipt of failed Equipment. Any interim product(s) will be provided at no additional cost to the Customer, until the original product is returned/replaced, in good working condition.

Commencing upon Equipment Acceptance, and for each renewal period thereafter, the Contractor shall offer the Customer an option to purchase at Contract pricing, and at the sole option of the Customer, upgraded Warranty/Maintenance Services or continuing Warranty/Maintenance Services as delineated in the categories outlined below:

Service Category	Required	Type	Period	To Commence Upon:	PPM	Response Time	Repair or Replace
Standard Warranty	Yes	Depot (Return – to – Vendor)	1 Yr	Acceptance, or Warranty/ Maintenance Renewal as applicable.	M-F 8:00 A.M. - 5:00 P.M. Excl. Holidays	4 Hr.	72 Hr.
W1	Optional, if available for Equipment	On-site	1 Yr	Acceptance, election, or Warranty/Maintenance Upgrade or Renewal as applicable	M-F 8:00 A.M. - 5:00 P.M. Excl. Holidays	4 Hr.	8 Hr.
W2	Optional, if available for Equipment	On-site	1 Yr	Acceptance, election, or Warranty/Maintenance Upgrade or Renewal as applicable	24x7x365 Includes Holidays	2 Hr.	8 Hr.

W3	Optional, if available for Equipment	On-site	1 Yr	Acceptance, election, or Warranty/Maintenance Upgrade or Renewal as applicable	24x7x365 Includes Holidays	2 Hr.	4 Hr.

Prior to the expiration of the Warranty/Maintenance period, whenever Equipment is shipped for mechanical repair or replacement purposes, the Contractor will bear all costs associated with returning the Equipment to the Contractor's repair facility. When repair of the Equipment is completed, the Contractor shall bear all costs associated with returning the Equipment to the Customer's original point of shipment. Cost of shipping includes but is not limited to, costs of packing, transportation, rigging, drayage and insurance for damage or loss.

All parts used under this Agreement must be new parts or refurbished parts certifiable as new. Parts that have been replaced shall become the property of the Contractor.

49. AUTHORIZED USERS' RESPONSIBILITIES DURING WARRANTY/ MAINTENANCE

a. During any term of Warranty/Maintenance, Customer staff shall not perform or attempt repairs to the Equipment except as authorized in writing by the Contractor.
b. Customer shall permit access to the Equipment that is to be maintained, subject to the installation site's security regulations,
c. Customer may provide storage space for spare parts and working space, including heat, light, ventilation, electric current and outlets, and telephones (for local calls only) for the use of maintenance personnel.
d. Customer shall maintain the site in accordance with the equipment environmental specifications furnished by the Contractor.

50. EQUIPMENT REPLACEMENT DURING WARRANTY/MAINTENANCE

If the Equipment provided fails to perform in accordance with technical specifications and functional descriptions contained or referenced in this Agreement and is subject to warranty response three (3) or more times during any ninety (90) day period, then the Contractor shall, upon the Customer's request and sole discretion replace the Equipment at no cost to the Customer. The replacement Equipment shall be delivered no later than fifteen (15) working days after the Customer's request is received by the Contractor.

51. CONTRACTOR'S WARRANTY/MAINTENANCE POINT-OF-CONTACT

Contractor shall provide a single designated point-of-contact and toll-free telephone number for contact purposes for the use by purchasing entities for Warranty/ Maintenance Service notification requirements. A unique identification number will be established by the Contractor to log, trace, and report such contacts by ordering entities for Contract Warranty service, with reports to be made available, upon request, to the Contracts Manager, DIT.

52. LICENSED SOFTWARE/FIRMWARE

For any software/firmware supplied as an integral component of the Equipment provided under this Agreement, the Contractor represents and warrants that it is the sole owner of each software/firmware Product or, if not the owner, has received all proper authorizations from the owner to license each software Product, and has the full right and power to grant the rights contained in this Agreement. Contractor further represents and warrants that neither the software Product nor its use will violate or infringe any patent, copyright, trade secret or other property right of any other person.

53. TERM OF LICENSE

For any software/firmware supplied as an integral component of the Equipment provided under this Contract, all licenses granted under this Agreement are purchased on a non-exclusive, irrevocable perpetual license basis, which shall commence upon the Acceptance of the software Product by the Customer. Notwithstanding the foregoing, the Customer may terminate the license at anytime. All licenses granted to the Customer are for the use of the software Product at the Customer's computing facilities at the sites identified in any executed Attachment or Order referencing this Agreement. This license is perpetual and in no event shall Contractor's remedies for any breach of this Agreement include the right to terminate any license or support services hereunder.

54. CONTRACTOR'S REPORT OF SALES

The Contractor must report the quarterly dollar value, in U.S. dollars rounded to the nearest whole dollar, of all sales under this Contract by calendar quarter; i.e., January through March, April though June, July through September, and October through December. The dollar value of a sale is the price paid by the user for Products and Services on a Contract order as recorded by the Contractor. The reported Contract sales value must include the Industrial Funding Adjustment, as delineated in paragraph entitled "Industrial Funding Adjustment". The Contractor shall provide this report in hard copy to the Controller, DIT, and a copy of the report to the Contracts Manager, DIT, both within 30 days after the end of each quarterly reporting period as defined herein. The report must show each individual item and quantities purchased and the purchaser. The report is required to be hard copy. DIT may at a later time, agree to an electronic version of the report, however, in lieu of any express agreement by both parties as to the electronic format, the Commonwealth will only accept a hardcopy version. The Contractor shall define "sale" prior to the first reporting period and then shall maintain that definition through out the term of this Agreement. Sale may be defined as; 1) when the Commonwealth pays the purchase price, or 2) when the Customer accepts the Products or 3) other as defined by the Contractor.

55. INDUSTRIAL FUNDING ADJUSTMENT

The Contractor must pay DIT, an Industrial Funding Adjustment (IFA). The Contractor must remit the IFA within 30 days after the end of each quarterly reporting period as established in the clause entitled "Contractor's Report of Sales". The IFA equals two percent (2%) of the total quarterly sales reported. Contractor shall remit the IFA together with a copy of the Contractor's Report of Sales as delineated in paragraph above. The IFA reimburses the Commonwealth and defrays the costs for IT procurement and the administration of the subsequent awards. The IFA amount due must be paid by check with identification of "Contract number", "report amounts", and "report period", on either the check stub or other remittance material. DIT may at its discretion, agree to an electronic funds transfer, in lieu of a check, however in the absence of an express written agreement from DIT that validates agreement, then the payment shall be made by check as described herein made payable to the Controller, DIT.

If the full amount of the IFA is not paid within 30 calendar days after the end of the applicable reporting period, it shall constitute a Contract debt to the Commonwealth of Virginia, and the State may exercise all rights and remedies available under law. Failure to submit sales reports, falsification of sales reports, and or failure to pay the IFA in a timely manner may result in termination or cancellation of this

Contract. Willful failure or refusal to furnish the required reports, falsification of sales reports, or failure to make timely payment of the IFA constitutes sufficient cause for terminating this Contract for default.

It is the intent of the Commonwealth to capture 2% of all sales, including temporary reduced pricing, fire sales, one time sales, trade ins, promotional items that have been marked down and all sales to the Authorized User's under this Agreement.

56. DRUG FREE WORKPLACE

During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the forgoing clauses in every subcontract or purchase order of over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

"Drug-free workplace" means a site for the performance of work done in connection with this Contract, wherein the Contractor's employees are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession, or use of any controlled substance or marijuana during the performance of the Contract.

57. QUALIFICATIONS OF BIDDERS

The Commonwealth may make such reasonable investigations as deemed proper and necessary to determine the ability of the bidder to perform the services/furnish the goods and the bidder shall furnish to the Commonwealth all such information and data for this purpose as may be requested. The Commonwealth reserves the right to inspect the bidder's physical facilities prior to award satisfy questions regarding the bidder's capabilities. The Commonwealth further reserves the right to reject any bid if the evidence submitted by, or investigation of, such bidder fails to satisfy the Commonwealth that such bidder is properly qualified to carry out the obligation of the Contract and to provide the services and furnish the goods contemplated therein.

58. DEBARMENT STATUS

By submitting their proposals, bidders certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids or proposals on contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.

PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

CONTRACTOR	**COMMONWEALTH OF VIRGINIA**
BY:_____	BY:_____
NAME:_____	NAME: Jeff Davis
TITLE:_____	TITLE: Contracts Manager
DATE:_____	DATE:_____

ATTACHMENT "A"

TO

CONTRACT # _____

Attachment "A" is hereby incorporated into and made an integral part of Agreement Number VA-_____-_____ between _____and the Commonwealth of Virginia.

CONTRACTORS DO NOT ADD ANY INFORMATION TO THIS ATTACHMENT "A" AT THIS TIME. THIS ATTACHMENT WILL BE COMPLETED DURING CONTRACT NEGOTIATIONS BETWEEN THE PARTIES TO THIS AGREEMENT.

LISTING OF ALL PRODUCT PRICES

LISTING OF ALL PRODUCT MAINTENANCE PRICES

SHIP TO BILL TO ADDRESSES

DELIVERY SCHEDULE

AGENCY POINTS OF CONTACT

ATTACHMENT "B"

TO

CONTRACT # _____

CERTIFICATION REGARDING LOBBYING

The undersigned certifies, to the best of his or her knowledge and belief, that:

a. No Federal appropriated funds have been paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee or an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

b. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

c. The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

Signature: _____

Printed Name: _____

Organization: _____

Date: _____